

Professional Profile



20+
YEARS

REAL ESTATE
EXPERIENCE

JUSTIN RAYBURN

PRINCIPAL

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EXPERIENCE

Justin Rayburn started his real estate career as a tenant representation professional at Grubb and Ellis in 2002. In 2003, he moved to Trammell Crow Company (“TCC”) where he joined the corporate services team and focused his efforts primarily on tenant representation while engaging in some landlord work in the Denver Metropolitan Area. In 2006, Justin joined the corporate services team at CB Richard Ellis after CBRE’s acquisition of TCC. In 2009, Justin co-founded Millennium Commercial Advisors and in 2010 co-opened the first U.S. Office of iCORE Global where he served as Managing Partner and as a member of the management committee. In December 2012, Justin became a Principal at Avison Young and opened the Denver office with his partners. In May of 2020 he departed the multi-national real estate world to create a boutique commercial real estate (“CRE”) firm where he can better serve clients of all sizes who need expert assistance in all things CRE.

To date, Justin has completed more than 400 sale and lease transactions totaling over 2.5 million square feet of office and industrial space and more than \$300 million in total consideration. He has represented local, national and international companies like MWH Americas, Oracle Corporation, Western Union, Aon and others with acquisition, disposition and restructuring services, and re-forecasting of existing office lease obligations. His experience spans across 20 states in the U.S.; moreover, he has assisted clients with space requirements in over 25 countries around the world, including Canada, Latin America, Europe, the Middle East, Africa and Asia. Justin provides real estate planning services, portfolio optimization studies, market analysis, site selection services and financial planning studies. Additionally, he assists clients in identifying available economic incentives packages from local, city and state agencies.

AFFILIATIONS (PAST AND PRESENT)

- Habitat for Humanity
- South Denver Metro Chamber of Commerce
- South Denver Economic Development Group
- Denver Metro Commercial Association of Realtors (DMCAR)
- Association for Corporate Growth
- Downtown Denver Partnership
- NAIOP
- Toastmasters International

EDUCATION

University of Texas, Austin – Bachelor of Arts in Communication Studies
 Colorado Real Estate License - 2002

MORE ABOUT JUSTIN

Justin grew up in Houston, TX, and graduated from the University of Texas at Austin. Relocating to Colorado that same year for his love of the outdoors, he started his family in 2006 and has two beautiful daughters. He is an avid cyclist and enjoys road/mountain biking every chance he gets, rock climbing, hiking, camping, and skiing. He attends Southeast Christian Church in Parker and is actively engaged in his community.